

Scaling Up Framework & Planning Sheet

Adapted by Maureen Pettitt from *More to Most: Scaling Up Effective Community College Practices (2012)*

Available at <http://www.more2most.org/images/M2M.pdf>

Use this **More to Most (M2M) Framework & Planning Worksheet** to develop an approach to examining scaling up the Completion Coaching initiative at your college.

M2M Element	Process	Specific Tasks for this Element?	Timeline?	Who needs to be part of this conversation?
1. Reflect on Past Success	The guiding questions for this element are provided below. If your campus is in the early stages of implementing completion coaching, you may not be able to respond to some or most of the questions, but try to address a couple.			
2. Determine Program Value	Define the problem and/or outcome, and determine the value of the intervention in addressing the problem/outcome as well as alignment with institutional priorities.			
3. Determine Scaling Strategy	There are a number of potential scaling strategies listed below. Identify at least two potential strategies that you can examine for feasibility.			
4. Determine Feasibility	Assess the institution's capacity to effectively implement the scaling up strategy using the SCALERS model. The SCALERS categories are listed below. This is a relatively long list and you may not be able to address all aspects of the SCALERS model. Use the M2M document online to determine a relevant, manageable number to examine.			
5. Make the Go/No Go Decision	Hopefully, the work you completed above can point to a decision and strategy, based on this systematic approach.			

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Reflection on Past Success - Guiding Questions:

- How do you know this intervention was successful?
- Does everyone agree it was successful? If not, why not?
- What were the conditions and factors that supported the intervention?
- Who championed and supported it and how?
- How were necessary resources assembled?
- What were the unintended consequences – positive and negative? Did anything unexpected happen as a result of the intervention?
- What other conditions or factors contributed to the success of this intervention?

Potential Scaling Strategies:

- Increase the number of individuals reached?
- Increase the intensity of the intervention?
- Duplicate the intervention at one site with a different audience?
- Replicate the intervention at other locations?
- Offer professional development to expand the number of individuals with the knowledge/skills to deliver an effective practice?

SCALERS Categories:

- Staffing
- Communications
- Alliance Building
- Lobbying/Demonstrating Impact
- Earnings Generation/Resource Generation
- Replicating Impact
- Stimulating Market Forces/Sustaining Engagement